# 2020 ANNUAL REPORT ACTORS FEDERAL CREDIT UNION

Actors Federal Credit Union 165 West 46th Street, New York, NY 10036 212.869.8926 mservices@actorsfcu.com actorsfcu.com

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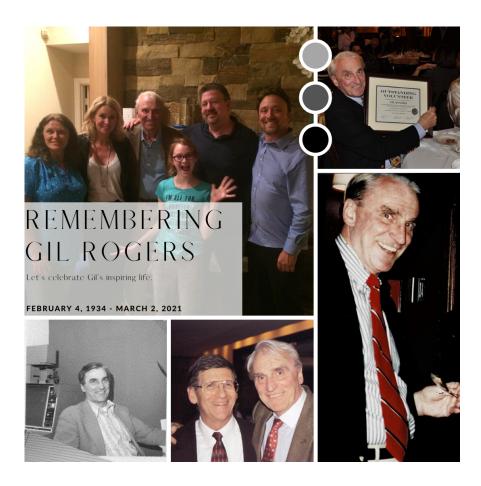
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# MEETING AGENDA

| <u> </u> | Call Meeting to Order                 | VI   | President's Report                      |
|----------|---------------------------------------|------|---|
| II       | Minutes of the 58th<br>Annual Meeting | VII  | Nominating Committee<br>Report          |
| Ш        | Treasurer's Report                    | VIII | Elections                               |
| IV       | Supervisory Committee<br>Report       | IX   | New Business / Questions and<br>Answers |
| V        | Lending Report                        | X    | Adjournment                             |

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## REMEMBERING GIL ROGERS



Actors Federal Credit Union board member and actor, Gil Rogers, passed away peacefully in his sleep on March 2, 2021 at the age of 87.

Born John Veach Rogers Jr. in Lexington, Kentucky on February 4, 1934, Rogers was best known for his work as notorious villains Hawk Shayne in *Guiding Light*, and Ray Gardner in *All My Children*, as well as his stage roles, such as that of Willy Loman in *Death of a Salesman*.

Gil was a talented actor, loving father, and a dedicated volunteer. He was passionate about Actors FCU's mission and served on the credit union board of directors for over 40 years. We are grateful that we had the opportunity to get to know Gil. His passion and generous spirit – as a man, as an actor, and as a friend - inspired many. We were saddened to find out he had passed away and we will continue to honor his legacy by supporting the creative community.

Rogers was predeceased by his wife, Margaret Hall. He is survived by his daughter, Amanda Rogers, son-in-law Andrew Marr and grandchildren, Michael and Ella Mahoney.

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## **VOLUNTEERS**

## **BOARD OF DIRECTORS**

Denise Nolin, Chairperson
William Gilinsky, Vice-Chairman
Paul Cole, Secretary/Treasurer
Dee Hoty
Paul Ames
Alex Kattwinkel
Thomas Olcott
Stephen Burrow
Carin Ford

## SUPERVISORY COMMITTEE

Sandra M. Bloom, Chair Ron Brown Alex Kattwinkel Uriel Menson

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## TREASURER'S REPORT

| 07 | Statement of Financial<br>Condition                               |
|----|---|
| 08 | Statement of Income and Expense                                   |
| 09 | Additional Statistical<br>Information to the<br>Financial Reports |

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## **ACTORS FEDERAL CREDIT UNION**

#### STATEMENT OF FINANCIAL CONDITION

as of December 31

| ASSETS                                     | 2020        | 2019                                    | 2018                                    |
|--|-------------|---|---|
|  |             |   |   |
| Loans                                      | 82,753,697  | 79,261,923                              | 75,453,420                              |
| Visa Loans                                 | 5,447,961   | 6,780,799                               | 7,004,790                               |
| Home Equity Loans                          | 4,911,668   | 6,197,901                               | 5,539,913                               |
| Participation Loans                        | 1,990,443   | -                                       | 535,792                                 |
| Member Business Loans                      | 3,092,291   | 3,495,464                               | 6,584,014                               |
| Allowance for Loan Losses                  | (1,160,473) | (1,380,813)                             | (3,254,409)                             |
| Cash on Hand                               | 63,807,997  | 66,457,727                              | 59,352,887                              |
| Government Bonds                           | -           | -                                       | _                                       |
| Bank/CU Investments                        | 91,431,000  | 61,794,000                              | 55,793,000                              |
| Fur/Fix/Computer Hard/Software             | 840,193     | 1,308,669                               | 1,758,926                               |
| NCUA Share Insurance Fund                  | 2,181,870   | 1,898,529                               | 1,872,252                               |
| All Other Assets                           | 4,478,750   | 5,502,182                               | 7,223,265                               |
|  | , , , , , , | , | ,                                       |
| Total Assets                               | 259,775,398 | 231,316,382                             | 217,863,849                             |
|  |             |   | , ,                                     |
|  |             |   |   |
| LIABILITIES & CAPITAL                      |             |   |   |
|  |             |   |   |
|  |             |   |   |
| Shares                                     | 109,081,500 | 95,657,868                              | 94,247,568                              |
| E-max                                      | 29,464,853  | 23,994,847                              | 26,146,801                              |
| Holiday Club Accounts                      | 88,301      | 106,798                                 | 140,174                                 |
| Mortgage Escrow Account                    | 381,956     | 465,124                                 | 397,386                                 |
| Checking Accounts                          | 76,375,366  | 62,980,467                              | 58,223,598                              |
| Share Cerificates                          | 16,616,455  | 21,806,861                              | 16,081,952                              |
| IRA Cerificates                            | 5,214,110   | 5,334,203                               | 5,485,261                               |
| IRA Money Market Accounts                  | 2,737,869   | 2,635,769                               | 2,484,369                               |
| ,  |             |   |   |
| Total Share Capital                        | 239,960,410 | 212,981,937                             | 203,207,109                             |
|  | , ,         | (11)                                    |   |
|  |             |   |   |
| All Other Liabilities                      | 235,102     | 268,016                                 | 249,209                                 |
| Satutory Reserve                           | 3,397,030   | 3,397,030                               | 3,060,000                               |
| Contingency Reserve                        | 18,044,000  | 15,532,000                              | 12,937,200                              |
| Undivided Earnings                         | 11          | 577                                     | 183                                     |
| Unrealized(Gain) or Loss Invest Securities | (1,861,156) | (863,179)                               | (1,589,851)                             |
| ,  |             | , , , , , , ,                           | , |
| Total Capital & Liabilities                | 259,775,398 | 231,316,382                             | 217,863,849                             |

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## **ACTORS FEDERAL CREDIT UNION**

#### ADDITIONAL STATISTICAL INFORMATION TO THE FINANCIAL REPORTS

#### as of December 31

|                                   | 2020          | 2019          | 2018          |
|-----------------------------------|---------------|---------------|---------------|
|                                   |               |               |               |
| Number of Accounts                | 26,502        | 24,849        | 23,647        |
| Average Account Balance           | \$9,054       | \$8,571       | \$8,593       |
| Number of Loans                   | 2,050         | 2,132         | 2,038         |
| Number of VISA Loans              | 5,483         | 5,533         | 5,416         |
| Total loans                       | 7,533         | 7,665         | 7,454         |
| Average Loan Balance              | \$45,243      | \$41,724      | \$43,235      |
| Average VISA Balance              | \$994         | \$1,226       | \$1,293       |
| Loans to Share Ratio              | 40.44%        | 44.30%        | 45.21%        |
| Delinquent Loan Percentage        | 0.41%         | 0.21%         | 1.04%         |
| Net Worth                         | 8.25%         | 8.18%         | 7.34%         |
| Loans Disbursed                   | \$32,674,038  | \$35,071,218  | \$30,603,824  |
|                                   |               |               |               |
| Number of Share Certificates      | 1,088         | 1,242         | 932           |
| Number of IRA Certificates        | 583           | 594           | 630           |
| Number of IRA Money Market Accts. | 340           | 342           | 356           |
| Number of Checking Accounts       | 12,202        | 12,215        | 12,116        |
| Number of E-max Accounts          | 2,569         | 2,602         | 2,609         |
|                                   |               |               |               |
| Loans made since organization     | \$830,768,372 | \$798,094,335 | \$763,023,117 |

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## **ACTORS FEDERAL CREDIT UNION**

### STATEMENT OF INCOME AND EXPENSE

as of December 31

| INCOME                       | 2020         | 2019         | 2018         |
|------------------------------|--------------|--------------|--------------|
|                              |              |              |              |
| Interest on Loans            | 3,471,839    | 3,376,329    | 3,097,387    |
| Interest on VISA Loans       | 522,533      | 632,505      | 709,525      |
| Income from Investments      | 1,176,420    | 1,956,069    | 1,350,716    |
| ATMs Fee Income              | 2,291,489    | 3,013,401    | 3,689,051    |
| All Other Income             | 3,304,639    | 4,346,697    | 4,366,716    |
| Total Gross Income           | \$10,766,920 | \$13,325,002 | \$13,213,395 |
|                              |              |              |              |
| EXPENSES                     |              |              |              |
| Dividends                    | 361,808      | 354,774      | 187,629      |
| Member Rewards               | 141,885      | 166,327      | 131,834      |
| Salaries & Employee Benefits | 3,819,656    | 3,830,300    | 4,012,639    |
| Members insurance            |              |              |              |
| Provision for Loan Losses    | 201,854      | 788,695      | 3,405,807    |
| Rent of Premises and Storage | 720,850      | 668,174      | 632,063      |
| Association Dues             | 26,917       | 26,477       | 27,246       |
| Federal Operating Fee        | 63,022       | 58,692       | 56,977       |
| Office Operating Expenses    | 309,050      | 324,330      | 356,767      |
| ATMs Expense                 | 1,480,559    | 1,844,330    | 2,205,130    |
| Other Expenses               | 1,129,884    | 1,345,943    | 1,262,918    |
| Non-Operating Expenses       |              | 984,736      |              |
| Total Expenses               | \$8,255,485  | \$10,392,778 | \$12,279,010 |
| NET INCOME/LOSS              | \$2,511,434  | \$2,932,224  | \$934,385    |

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# LENDING REPORT

Loan Officer Report

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## Actors Federal Credit Union Lending for the year ending December 31

| Loans Approved & Granted | 2020       | 2019       | 2018       |
|--------------------------|------------|------------|------------|
|                          |            |            |            |
| Real Estate              | 10,547,487 | 13,181,770 | 8,085,100  |
|                          |            |            |            |
| Auto                     | 1,663,220  | 2,546,922  | 4,332,091  |
|                          |            |            |            |
| Other consumer           | 5,840,651  | 4,016,771  | 2,688,479  |
|                          |            |            |            |
| Credit Cards             | 407,900    | 572,800    | 930,487    |
|                          |            |            |            |
| Business                 | 874,345    | 746,186    | 323,031    |
|                          |            |            |            |
| Total amount             | 19,333,603 | 21,064,449 | 16,359,188 |
| Total number             | 487        | 723        | 784        |

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# CREDIT UNION DIRECTORY

13 Staff

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## STAFF

### **EXECUTIVE TEAM**

**President & CEO** 

Daniel Czernawski

**Chief Financial Officer** 

Milena Karavaltcheva

**VP of Technology & Operations** 

Krassy Latchev

**Senior Compliance Officer** 

Chuck Brown

#### CONSUMER LENDING

**Consumer Loan** 

**Servicing Supervisor** 

Laverne McClam

**Consumer Loan** 

**Processor & Sales** 

Alex Landaverde

Cherisse Hudson

**Consumer Loan Processor Clerk** 

Alexander Bukher

## REAL ESTATE LENDING

Mortgage and Underwriter

Mark Casino

Manager of Lending Services

Vera Shehu

**Real Estate Processor** 

Marisol Castillo

#### **HUMAN RESOURCES**

**AVP of Human Resources &** 

**Training** 

Maqdalena Maslowski

#### MARKETING

Marketing Specialist

Iniko Ntosake

### **MSB & ATM SERVICES**

**Director of MSB Operations** 

Kavita Rajdev

**Back Office Supervisor** 

Lynette Ortiz-Jones

**ATM & MSB Stafff** 

Alex Tavares

Delores Frank

Jose Urrutia

Mauricio Bautista

Osiris Grullon

Lystra Joesph-Campbell

Demetra Murigi

Benzar Laugumen

Craig Hyde

## ACCOUNTING

**Accounting Manager** 

Anila Milo

**Senior Accountants** 

Taslima Ghani

Taisha Rivera

Accountant

Olga Medwid

## COLLECTIONS

Director

Kelly Valadez

Collections staff

Nick Fondulis

Valarie Apple

# INFORMATION TECHNOLOGY

**IT Specialist** 

Nickoloz Dzamukashvili

#### MEMBER SERVICES

Manager of Member Services

Lissette Molina

**Senior Branch Manager** 

Los Angeles & NoHo

Gabriel Olmos

**Branch Manager** 

Chicago

Cathy Valenzuela

**Member Services Supervisors** 

Don Quinine

Fanny Gutierrez-Adames

**Member Services** 

Representatives

Loretta Roman

Sean Tucker

William Montalvo

Lisa McDonald

Lady Vasquez

Christian Lujano

Victoria Vu

Joshua Burkhart

**Senior Member** 

**Service Representative** 

Luz Veras

**Tellers** 

Jalene Thomas

#### COMPLIANCE

**Director of Compliance** 

Evan Kazer

**Compliance Officer** 

Brian Dunlop

**Compliance Associates** 

Matthew Juzefyk

Michael Wieczorek

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## **NEW YORK**

165 West 46th Street, 14th Floor New York, NY 10036 322 West 48th Street, 4th Floor New York, NY 10036

## LOS ANGELES

5757 Wilshire Blvd. Suite 655. Los Angeles, CA 90036 5636 Tujunga Avenue North Hollywood, CA 91601

## CHICAGO

557 Randolph Street Chicago, IL 60661



One Number Nationwide (212) 869-8926 | actorsfcu.com